



Regional Group

Chief Financial Officer



Over the past 60 years, Regional Group (Regional) has been shaping real estate throughout Canada's National Capital Region. Starting as family-owned Regional Realty, the business evolved into a real estate powerhouse with extensive experience handling every aspect of the real estate environment. The company has grown by diversifying the business mix and attracting new capital from both family offices and outside institutions, enabling it to steadily build its asset base and to acquire and develop land. Today, the firm has a \$5 billion pipeline of commercial, mixed-use and residential projects in various stages of development, as well as asset and property management, project management, valuations and appraisals, and home building. Regional manages more than 2.3 million square feet of commercial and office space, and over 2,000 residential units. The company's eQ Homes division is an innovator and industry leader, having been the first builder in Ottawa to introduce smart home technology in every home it builds.

Given its growth and expansion, the Regional Group is seeking a seasoned Chief Financial Officer (CFO) to join its senior executive team of multi-disciplinary real estate professionals.

As a key member of the Executive Committee, the CFO provides sound counsel on all financial and strategic matters while working closely with this team to establish the company's future direction. The CFO will collaborate with the CEO and COO in driving value creation in Regional by focusing on profitability and developing optimal investment strategies for land, housing and commercial projects.

The new CFO will provide strategic advice from a financial perspective to drive overall corporate growth. Forward-looking and thinking, the CFO will seek out opportunities for acquisitions and partnerships, oversee financial modelling of existing and potential assets, and continue to develop internal and external reporting systems that support the business and other corporate objectives. He/she will also play a central role in the evolution of Regional as it manages its business portfolio.

As the ideal candidate, you are a progressive CPA with a record of driving growth, profitability, and sustainability for real estate corporations. You are known for your ability to provide strategic guidance to the ownership on all financial matters (analysis, reporting, structure, tax, treasury, risk management, investor relations, etc). You excel at leading high performing teams and have a reputation of developing trusting relationships with broad business stakeholder networks that include staff, lenders, investors, and other JV partners.

This is an outstanding opportunity to be a key figure in the Regional Group growth and evolution, and to work with a wide variety of stakeholders and partners in facilitating overall profitability. To apply to this position or learn more about the opportunity, please contact Michelle Richard and Renee Young at regional@boyden.com.

We thank all applicants for their interest, however, only those under consideration for the role will be contacted.